

FÁBIO GONÇALVES SILVA

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Professional Background

During the last four years performing as **Chef**, developing products and working on catering upon demand with regional, national and international cuisine.

ABRASEL Festival (Brazilian Association of Bars and Restaurants – Amazonas bureau) on Flavours of Brasil 2009 Edition with the main course option Cayman Steak on Coffe and Brazil Nuts Souce *Jacaré ao Molho de Café e Castanhas* .

Clients such as American Airlines, Amazon Explorers Tourism, Samsung Electronics (Material management division), Santana Ecológica, Yachts among others.

Work shop and preparation show of Amazonian Gastronomy at Amazon Jungle Palace (See www.amazonjunglepalace.com.br) and invited Chef of Restaurante Araticum on the same hotel.

Diversified criations such as Olive Oil flavoured with Regional peppers, Eastern Cake based on Beer na Porto White Wine, Democrat cocktail, assorted preparations with Amazonian fish, Cheese on Peppers risotto, among others.

Industry

As an employee in Companies such as Componix, Samsung Electronics, Balda Lumberg Technologies, Siemens, Philips, Xerox and Yamaha for more than eleven years, had developed skills on team management, logistics and procurement, working on research and development of suppliers for productive process and negotiating global agreements to be adapted for local circumstances, logistics conditions and supply methods. Participation on several activities for cost control and reduction of inventory (FIFO, Just in Time, Kamban).

Presentation of Suppliers Diagnostics to compound with technical areas the survey for suppliers homologation, follow up on routines of suppliers performances and analysis of supplier's prices behavior.

Experienced with all regional, national and international purchasing processes. Since its control up to the material management accordingly to MRP.

Tourism

Direction of small business to answer different clients with specialized guidance services, immediate/consecutives/textual translations, events cooperation and supply with a small range of cuisine options both with deliveries and catering services for events.

Over 19 years experience in Tourism had planned and assisted expeditions for writers from Germany, Holland and USA, translating and guiding TV crews from England, China and Brazil into biological reservations and Indigenous areas. Assistance and coordination of special programs for Cruise Ships for the past 11 years.

Technical visits coordinator for *Suframa*, the federal government bureau for the Free Trade Zone of Manaus Industry Pole, guiding authorities, invited guests and executives from

other counties into local companies, research and development institutes and universities – 2008.

Incentive Tours development to clients such as Ford (Spain), All State Corporation and HP Computers (USA), Suzuki (Pakistan) and Editora Abril (Brazil's biggest publishers Co.). Coordination of operational groups on Young Presidents Organization (YPO) meeting in Manaus – 1995, 1996, 2002, Federal Government (Ceremonial and Protocol of the President Fernando Collor de Melo – SP - and Ministry of Environment – AM), Latin American Parliament (SP), Ceremonial and Foreign Protocols (Prince of Malaysia – SP and AM, Prime Minister of Portugal, German Chancellor). Coordination of Environmental Education programs and International Meetings, developing and executing projects and budgets. Hospitality coordination for the International Seminary of Religion, Science and Environment – Manaus 2006, General coordination of I International Meeting of Environmental Law of the Amazon – Manaus 2002. For the past eight years leading Semester at Sea Programs on the extension to the Amazon - Pittsburgh University (EUA)

Tour Guide on the Amazon region and Tour Conductor abroad the Amazon basin within Brazil for guest from over 70 countries.

Educator on project sponsored by FAT – Labors Assistance Found, teaching Ecotourism practices at Manacapuru city – AM, 1996.

Academic Background

Business Management focusing on International Trade at Ciesa – Centro Integrado de Ensino Superior do Amazonas.

Graduation on going on Technology in Gastronomy at Ciesa – Centro Integrado de Ensino Superior do Amazonas.

Technician in Tourism – Regional and Excursion Tour Guide - at National Service for Commercial Learning (Senac, Serviço Nacional de Aprendizagem Comercial), Manaus 1991. Embratur register PR04.

Specialization in Events Organization and Coordination – at Brazilian Organization for Small Business Support - Sebrae, Serviço Brasileiro de Apoio à Micro e Pequena Empresa. Manaus 2000.

Fluent in English and Spanish, good level of conversation in Italian

Computers skills: Windows, Word, Excel, Corel Draw 9.0, PowerPoint, Internet.

Professional Courses on:

- Quality (Leadership Through Quality – Xerox do Amazonas);
- Change, Exchange and Transportation (CIEAM / Philips);
- Negotiations on Purchasing (ABAM – Brazilian Association of Material Management);
- The Profit on Purchasing (ABAM – Brazilian Association of Material Management);
- Technical Drawing (Xerox do Brasil)
- Jungle Survival (CIGS – Warfare in The Jungle Center Instructions – Brazilian Army).
- International Cuisine – diversified courses and congress